

MAHATech

A Mega Business Event

Fully Air Conditioned Pavilions !!

- Process Industry Equipments
- Engineering & Machine Tools
- Electrical, Electronics, Instrumentation & Automation
- Industrial & Technical Services

An Exclusively Industrial Exhibition • January 05 - 08 2017 PUNE INDIA

13th



Sponsors



Maharashtra Industries Directory

(A Division of Marathe Infotech Pvt. Ltd.) An ISO 9001 : 2008 Company



Gujarat Industries Directory

(A Division of Marathe Infotech Pvt. Ltd.) An ISO 9001 : 2008 Company



MAHATech

Welcome to 13th MAHATech 2017

MAHATech · A Decade of Successful Trade Fairs in Pune.

Launched in 2004, MAHATech is organized by Maharashtra Industries Directory. Undoubtedly, MAHATech has achieved the enviable distinction of being the Biggest B2B Industrial Trade Fair in Pune. With a collective pan-India & International participation of more than 1300 companies & more than 2 lakh visitors in a decade, MAHATech is the most sought after trade fair by participants & visitors alike.

As Pune's Premier B2B Industrial Exhibition, MAHATech offers an ideal platform for industries to showcase their products & services, to reach out to their potential customers and for Buyers & Sellers to transact serious business in a conducive environment.

MAHATech has the distinction of having industry-specific focussed product pavilions, which offer the most convenient & easy to locate options for buyers, to seek desired products & services companies in the tradeshow.

MAHATech 2017 will be spread over 10000 sq. mtrs. of area, with 4000 sq. mtrs. of stall space.

The Organisers & Sponsors :

Maharashtra Industries Directory • Gujarat Industries Directory

Maharashtra Industries Directory has filled the need for an exclusive compilation, which provides complete information of industries in Maharashtra. From a small beginning, this sapling has blossomed into a full-grown tree with representative offices in almost every major industrial town in Maharashtra. The directory is a product-wise and district-wise classification of over **60,000 industrial units** & divided in **8000 industrial products** spanning all over Maharashtra. Our Industrial Portal www.maharashtradir.com & www.gidonline.com receives more than **2 crore monthly Hits !!**

Maharashtra Industries Directory

is now marching toward it's **24th edition.**

Gujarat Industries Directory

is now marching toward it's **13th edition.**



13th

From the desk of Director



Vinay Marathe – Director, MAHATech

It gives me immense pleasure to announce **MAHATech 2017**, the **13th Edition of Exclusive Industrial Exhibition** to be held in Pune.

Over the years, **MAHATech** has firmly established itself as the most sought after event by the manufacturing industry. This has been proved time and again by the enthusiastic response received by **MAHATech**, both from participants and visitors alike. I attribute the success of **MAHATech** to the trust bestowed on us by the industry.

From last year, we started organising the conference along with **MAHATech**. The conference “**Go Global**” created a solid platform for a constructive dialogue amongst the industry stakeholders, making **MAHATech** a comprehensive B2B event. It offered a unique opportunity to the industrialist to meet with the experts face to face and enabled them understand the business environment with more clarity.

This year too, we are organising the conference, wherein we plan to bring international business experts to speak about the vast business opportunities, both domestic and international.

We at **MAHATech** have always extended our support to you in meeting these objectives. It is no wonder, **MAHATech** has emerged as The Event the industry looks forward to, as enhancement of their marketing tools.

I sincerely thank you for your unwavering support extended to **MAHATech** for more than a decade. I firmly believe **MAHATech 2017** will surpass the expectations of the industry at large and deliver concrete business for participants and visitors alike.

I welcome you to **MAHATech 2017** !

● **MAHATech 2017 - DESTINATION PUNE**

Pune is core industrial city of Maharashtra & easily accessible by Air, Road & Rail Services from all over India. Pune is a Business Hub of India & an ideal venue for an Industrial Exhibition.

The Venue :

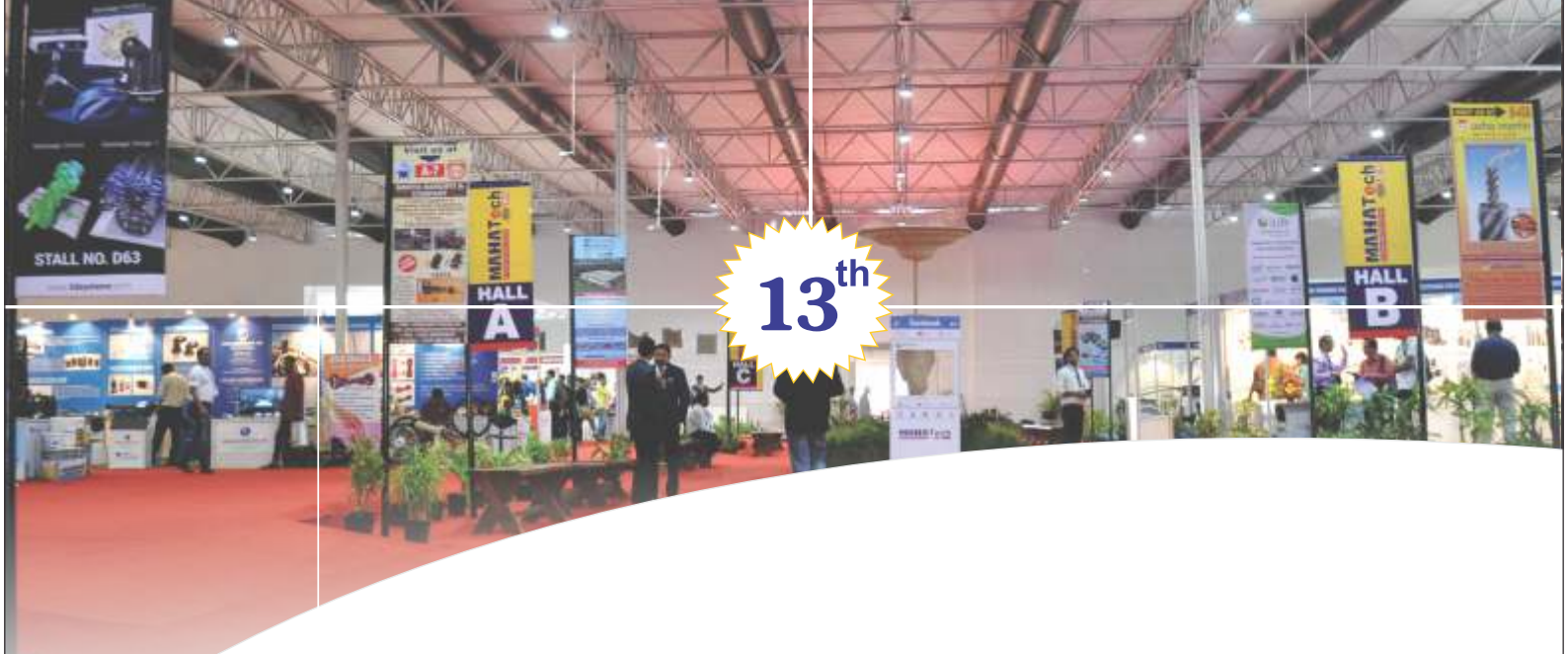
Agricultural College Ground (New), Sinchan Nagar, Shivaji Nagar, Pune., INDIA

Business Opportunities....

@ MAHATech 2017 ...

- ◆ An ideal platform to showcase your products & services
- ◆ Technology adaptation and upgradation.
- ◆ Understand Market Trends
- ◆ Network with your existing customers
- ◆ Meeting ground of Buyers & Sellers
- ◆ Industry Specific Focused Pavilions
- ◆ Sourcing requirements from all over India.
- ◆ Create Brand Awareness
- ◆ Reach out to your potential customers
- ◆ Forge of New Partnerships & Alliances
- ◆ Transact serious business in a conducive environment

.. Decade Of Highly Successful & Quality Industrial Exhibitions !!



13th

Key Personnel from the Manufacturing community

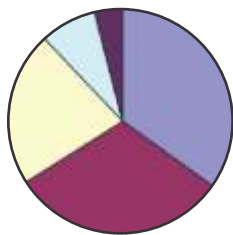
- ◆ CEOs, Engineers, Technocrats & Scientists ◆ Marketing Chiefs, Professionals & Consultants
- ◆ Policy Makers, Diplomats & Commercial Corporations ◆ Industrial Associations & Trade Delegations
- ◆ Decision Makers & Techno-commercial personnel from Projects, Purchase, Production & Maintenance departments from Private & Public Sectors.

• A full-fledged publicity campaign through.....

- Newspapers Hoarding Bus Back Electronic Media
- Maharashtra Directory Gujarat Directory E-mails Personal Invitations

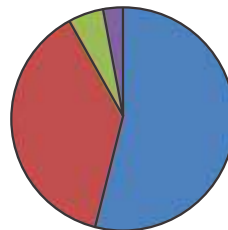
VISITORS PROFILE @ MAHATech 2016 PUNE

Company-wise



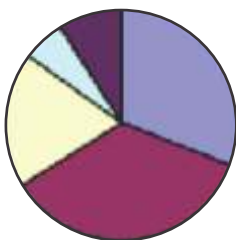
- Limited, MNCs, OEMs & Large Corporates
- Pvt. Ltd., Proprietorship, Partnership
- Govt., PSUs, Defence
- Consultancy
- Other

Activity-wise



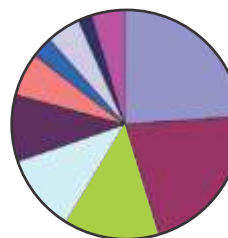
- Manufacturer
- Dealers / Distributors/ Suppliers
- Consultancy Service / Contractor
- Others

Designation-wise



- CMD, MD, Director, CEO, VP, CGM, Country Manager, HOD
- GM, DGM, Branch Manager, Territory Manager
- Manager, Asst. Manager, Executive
- Consultants, Professionals
- Partner, Proprietor, Self Employed

Industry-wise



- Engineering, Machinery & Machine Tools
- Electrical, Electronics, Automation & Instrumentation
- Auto
- Process Industry, Chemical, Paint, Oil, Power
- Dairy, Food & Beverage
- Paper, Printing & Packaging, Plastic & Rubber
- Pharma & Medical
- Construction
- IT, Banking & Finance
- Other



:::: Exhibitor Profile ::::

◆ PROCESS INDUSTRY EQUIPMENTS

• Chemical Plants & Machinery • Filtration & Separation Systems, Filters • Pumps & Valves • Boilers, Reaction Vessels • Environmental Management • Weighing Machinery & Equipments • Water Treatment & Pollution Control • Cooling Tower Plants • Analytical & Laboratory Equipments • Refractories • Sand / Shot Blasting • Emission Monitoring Systems • Oxygen Analysers • Paramagnetic Analysers • Sugar Industries

◆ ELECTRICAL, ELECTRONICS, INSTRUMENTATION & AUTOMATION

• Industrial Automation • Switches, Switchgears & Control Panels • UPS, Stabilizers, Inverters • Generator Equipments • Measuring & Testing Technology • Non Conventional Energy Sources • Wires & Cables • Energy Conservation Equipments & Devices • Motors & Transformers • Security & Industrial Safety Equipments • Industrial Electronic Components • Lighting Equipments, Luminaries • Decorative & Industrial Fixtures • Sensors, Capacitors • Solar Equipments • Barcode Machine • Electronic Surveillance & Security Equipments

◆ ENGINEERING MACHINERY & MACHINE TOOLS

• Gears, Gear Boxes • Hydraulic Pneumatic Fittings • Welding Equipments • CNC Machines • Industrial Fasteners, Circlips, Washers, Springs • Material Handling Equipments • Work Shop Machinery • Chain Sprockets • Laser Marking Machines • Special Purpose Machinery • Industrial Blowers • Honing Machine • Air Compressors • Deburring & Finishing Machinery • Bandsaw Machines • Bearings • Casting & Forging Industries • Ferrous & Non-Ferrous Casting • Investment Casting • Pressure Die Casting • Foundry Raw Material • Foundry • Plastic Processing Machinery • Industrial Cleaning Systems

◆ PACKAGING, FOOD & PHARMA MACHINES

• Packaging Machinery • Packaging Control Panels • Pharmaceutical Machine Manufacturers • Pouch Making Machines • Pharma Shredders • Formulation Machines • Food Processing Machinery & Equipments • Dairy Equipments

◆ SERVICES & CONSULTANCY

• Data Storage Systems • Data Base Managements • ERP, CRM, SEM, • Scada Systems & Software • E-commerce Solutions • Server Systems & Products • Internet Security Solutions • Network Managements Services • Information Technology Services • Power Solutions • Data Centre Management • Multimedia Consultancy • Banking & Financial Services • Technical Consultancy & services



13th

What They Said ?

Experience & Testimonials of Participants - 12th MAHATech



◀ **Mr. Mr. Ashish Nema - Asst General Manager
Hindalco Industries Ltd.**

We participated in **MAHATech** for the 1st time. The exhibition had focused audience, business visitors & the footfall was very good. It was a wonderful experience of this mega expo.



◀ **Mrs. Smita Sandhane - Dy. M. D. & C.F.O
The Saraswat Co-op. Bank Ltd**

It was our first participation in **MAHATech 2016**. We congratulate **MAHATech** for arranging excellent facilities for all SME's and Middle Scale industries. It is a superb platform provided for Industries to display their Engineering products. The ambience was very good & excellent display of other stalls too. We are thankful to **MAHATech** for giving opportunity to display Banking product in this engineering platform.



◀ **Mr. Hughen - Chairman - Product Manager,
Plazma Technologies Pvt. Ltd.**

We participated for the 1st time in **MAHATech**. It was an excellent tradeshow and wonderful presentation. Approximately 100-200 visitors visited their stall every day. Feel happy to share that one machine was sold out during this exhibition. The facilities and ambience was very good. Everything was managed well by **MAHATech**.



◀ **Mr. Snehal Mehta - Director
Energy Mission Machineries (I) P. L. (Gujarat)**

For the 1st time we participated in **MAHATech**. We got high leads in 4 days of this exhibition, got excellent response & genuine enquiries. Visitors even wished to finalize the deal on spot. We thank **MAHATech** for making proper advertising & marketing. I am very happy with the ambience & the facilities rendered to all the exhibitors. After getting so much of response in this expo we wish to participate in **MAHATech 2017** too.



◀ **Mr. Suhas Kulkarni - Partner
Spectra Trading Company**

This is our 4th year of participation in **MAHATech**. Feel happy to share that our company grew along with **MAHATech**. We could feel the difference in our company's turnover which was in 2010 & the turnover after participating in **MAHATech** is almost doubled. It's a good platform to exhibit products and services to meet the potential customers. We express our gratitude that **MAHATech** has helped a lot in developing our company's business. The ambience & services rendered were world-class. We have already booked stall for **MAHATech 2017**.



◀ **Mr. Rajiv Venugopal
GMMCO Ltd.**

We participated in **MAHATech** for the 1st time. The exhibition had genuine visitors from different sectors & we were overwhelmed with the footfalls.



◀ **Mr. Sunil Amrutkar - Director
Samcon Industrial Controls Pvt. Ltd.**

We are participating in **MAHATech** past 2 years & have got good response. **MAHATech** is the right platform to interact with the genuine Industrial customers. I am very happy that major customers like Thermax, Tata, Bajaj visited our stall. We could generate our business & serve the customers. Ambience was too good, all the stalls were excellent with effective lighting. Infrastructure was too good with the provision of drinking water at every stall.



◀ **Mr. Mangesh Pimple - Manager
Kanha Plastics - Jharkhand**

The visitor turnout has been really good with relevant clients visiting, so I am happy with the response. There are potential enquiries. I expect more visitors on Saturday & Sunday, which are the last two days. We are participating for the 4th time. There are good upgradations in the services. We will participate next year also.



◀ **Mr. Anil Kamath - Addl Manager
Electronics Devices Worldwide Pvt Ltd**

We are participating in **MaHATech** past 5-6 years. This exhibition has benefitted us to get new & genuine customers and a good infrastructure to introduce new product. Quality visitors visited our stall. The ambience was fabulous. We express our gratitude towards **MAHATech** team for being very cooperative & served clients all the requirements. We will participate in **MAHATech 2017** & achieve great success as before.



◀ **Mr. Aniruddha Ketkar - Partner
Precimac Solutions**

We are participating for 4th time in **MAHATech**. Genuine Industrial customers visited our stall. We got the opportunity to participate in Go Global conference & found the experience very warming. We were very happy with the approach of the Ambassadors as they explained about the sectors which have growth in Africa. The Speakers had in-depth knowledge & ground experience. We were much inspired by this conference & decided to plan for export activity in Africa. We have booked our stall for **MAHATech 2017**.



GO GLOBAL CONFERENCE

MAHATech 2016 hosted a 3 day conference “Go Global” focusing on **Doing Business with Africa** in association with Indo African Chamber of Commerce & Industry (IACCI).

The esteemed speakers at the African conference :

- **Mrs. Sunanda Rajendran, Secretary General - IACCI**
- **Mr. Philip Metswani, Counselor - Economic & Commercial - South African Consulate**
- **Mr. Rajan Kumar, Department of Trade & Industry, South African Consulate**
- **H. E. Mefin Gebremariam Shawo, Consul General of Ethiopia**
- **Madam Maipelo Mogotsi, Consul - Economic & Commercial - Botswana.**

The dignitaries also met Indian entrepreneurs for a One on One meeting & informed them about opportunities in their respective countries.

This was followed by a Case Study presentation by **Mr. Dinesh Rathi, Chairman & Managing Director of Elcon Cable Trays Pvt. Ltd.**, who shared his experiences about exports with Africa.

The Export / Import conference focused on processes and procedures, addressed by experts **Mr. Rajiv Sathe, Mr. Rajendra Naidu & Mr. Sameer Sale.**

Both the conferences were well attended by more than **150 delegates.**

:::: Standard facilities ::::

TARIFF	IN RUPEES	IN USD
Shell Stand Scheme (Furnished)	@ Rs. 13,500/- per sq. Mtr.	US \$ 265
Bare Space (min. area 36 sq. mtrs.)	@ Rs. 12,500/- per sq. Mtr.	US \$ 245
Security Deposit (Refundable) + Service Tax @15%	10% of the Participation Fee	
Premium	10 % Extra for Stand with 2 Sides Open 20 % Extra for Stand with 3 Sides Open	

Payment Schedule

- 50% Advance at the time of Booking
- 50% Balance before 5th Dec. 2016

Shell Stand Scheme : Fabricated Stall With Carpeted Floor & Exhibitor's Name On Facia. Laminated Tables, Chairs, Dust Bin, Spot Lights, 5 Amp. Plug Socket For Every Stall, Invitation Cards, Exhibitor Badges, Entry In Exhibitors Directory.

Bare Space : Exhibitors Have To Construct Their Own Designed Stall.
Only Bare Space Will Be Provided.

MAHATech

A Mega Business Event 

Corporate Office : Mumbai

Plot No. A/22, Road No. 9, Behind Old Passport Office, Wagle Industrial Estate, Thane (W) - 400 604

Tel : 91 - 22 - 2583 8200 (8 Lines) * Fax : 91 - 22 - 2583 8207

Branch Offices : Pune

Plot No. 16, S. No. 110/111, Baner Road, Near 'D' Mart, Checkmate Office Lane, Behind Hotel Waydown South, Pune - 411045. * **Tel. : 020 - 46919293**

Ahmedabad Office :

202, Murlidhar Complex, Opp. Fatehpura Bus Stop, Fatehpura, Paldi, Ahmedabad-380007

Telefax : 91 - 79 - 26601890 / 26601823

www.maha-tech.com • Email : info@maha-tech.com